SUBHARTI INSTITUTE OF MANAGEMENT & COMMERCE

COURSE CONTENTS, EXAMINATION SYSTEM AND FEE STRUCTURE

BBA

First Semester

Name of Subject	Code No.
Principles Of Management	BBA-101
Business Communication	BBA-102
Business Laws	BBA-103
Business Statistics	BBA-104
Financial Accounting	BBA-105
Environmental Studies	BBA-008

Second Semester

Name of Subject	Code No.
Principal of Marketing	BBA-201
Organizational Behavior	BBA-202
Principles of Economics	BBA-203
Financial Mgmt.	BBA-204
Computer Fundamentals & Applications	BBA-205

Third semester

Name of Subject	Code No.
Business Economics	BBA- 301
Cost and Management Accounting	BBA- 302
Banking Law and Practice	BBA- 303

Human Resource Management	BBA- 304
Computer Practical Examination	BBA- 305
Viva Voce	BBA- 306

Name of Subject	Code No.
Indian Economics	BBA-401
Marketing of services	BBA-402
Company Law	BBA-403
Industrial Relation	BBA-404
Industrial Psychology	BBA-405

Fifth Semester

Name of Subject	Code No.
Quantitative Techniques	BBA-501
Consumer Behavior & Advertising Mgmt.	BBA-502
Income Tax Law & Practice	BBA-503
Organization Structure & Design	BBA-504
Computer Application in Business Mgmt.	BBA-505

Sixth semester

Name of Subject	Code No.
Sales & Distribution Mgmt.	BBA-601
Industrial Relation & Labor legislation	BBA-602
Production & Material Mgmt.	BBA-603
Enterpreunship & business Mgmt.	BBA-604
International Trade	BBA-605
Viva Voce (Project Report Base)	BBA-606

B. COM.

First Semester

Name of Subject	Code No.
Management of Business Organization	B.Com-101
Financial Accounting	B.Com-102
Principles of Micro Economics	B.Com-103
English Communication	B.Com-104
Environmental Studies	B.Com-008

Second semester

Name of Subject	Code No.
Business & Industrial Laws	B.Com-201
Corporate Accounting	B.Com-202
Macro Economics	B.Com-203
Organizational Behaviour	B.Com-204

Third Semester

Name of Subject	Code No.
Business Mathematics & Statistics	B.Com-301
Company & compensation of Law	B.Com-302
Indian Economics Development	B.Com-303
Research Project Paper	B.com-304

Name of Subject	Code No.
Cost Accounting	B.Com-401
Income Tax & Auditing	B.Com-402
Eco. Reg. of Domestic & Foreign Exch.	B.Com-403

M	ct.	
Int	ernational Trade	B.Com-404

Fifth semester

Name of Subject	Code No.
Financial Management	B.Com-501
Computer Application in Business	B.Com-502
Corporate Governance, Business Ethics &CSR	B.Com-503
Industrial Economics	B.Com-504

Sixth Semester

Name of Subject	Code No.
Marketing Management	B.Com-601
Business Environment	B.Com-602
Human Resource Management	B.Com-603
Business Communication	B.Com-604

M.B.A. (General)

First Semester

Name of Subject	Code No.
Principles & Practice; of Management	M.B.A101
Managerial Economics	M.B.A102
Accounting & Financial Analysis	M.B.A103
Organization Behavior	M.B.A104
Business Statistics	M.B.A105
Marketing Management	M.B.A106
Computer Application in Management	M.B.A107
Communication for Management	M.B.A108

Second semester

Name of Subject	Code No.
Business Environment	M.B.A201
Business Laws	M.B.A202
Research Methodology	M.B.A203
Operations Research	M.B.A204
Production & Operation Mgmt.	M.B.A205
Cost Mgmt. Accounting	M.B.A206
Financial Mgmt.	M.B.A207
Managing Human Resources	M.B.A208

Third Semester

Name of Subject	Code No.
Supply Chain Management	MBA-301
Strategic Management	MBA-302

Management Information System	MBA-303
Consumer Behavior & Marketing	MBA-304
Communication	
Personal Growth & Training & Development	MBA-HR-1
Industrial Relations & Labour Enactments	MBA-HR-2
International Business	MBA-IB-1
International Business Environment &	MBA-IB-2
Foreign Exchange Economics	
Marketing of Services	MBA-MK-1
Marketing Research	MBA-MK-2
Management of Working Capital	MBA-FM-1
Security Analysis & Investment Management	MBA-FM-2

Name of Subject	Code No.
Enterpreunship Development	MBA-401
Corporate Governance Value & Ethics	MBA-402
Insurance & Risk Mgmt.	MBA-403
Team Building & Leadership	MBA-HR-3
Negotiation & Counseling	MBA-HR-4
Sales & Distribution Mgmt.	МВА-МКЗ
Retail Management	MBA-MK4
Export Mgmt. And Documentation	MBA-IB-3
International Logistic Mgmt.	MBA-IB-4
Mgmt. of indus. Industrial services	MBA-FM-1
Tax Planning and Mgmt.	MBA-FM-2

M.B.A. (Logistic & Shipping)

First Semester

Name of Subject	Code No.
Principles & Practices of Management	MBA(L&S)-101
Managerial Economics	MBA(L&S)-102
Accounting & Financial Analysis	MBA(L&S)-103
Organization Behavior	MBA(L&S)-104
Business Statistics	MBA(L&S)-105
Marketing Management	MBA(L&S)-106
Computer Application In Management	MBA(L&S)-107
Communication for Management	MBA(L&S)-108

Second semester

Name of Subject	Code No.
Business Environment	MBA(L&S)-201
Business Laws	MBA(L&S)-202
Research Methodology	MBA(L&S)-203
Operations Research	MBA(L&S)-204
Production & Operation Mgmt.	MBA(L&S)-205
Cost Mgmt. Accounting	MBA(L&S)-206
Financial Mgmt.	MBA(L&S)-207
Managing Human Resources	MBA(L&S)-208

Third Semester

Name of Subject	Code No.
Customs Procedure	MBA(L&S)-301
Warehousing And Inventory Mgmt.	MBA(L&S)-302

Fundamentals of Logistic Mgmt.	MBA(L&S)-303
Introduction of Shipping	MBA(L&S)-304
International Business Mgmt.	MBA(L&S)-305
Shipping Business	MBA(L&S)-306
Port Agency	MBA(L&S)-307
Liner Trade	MBA(L&S)-308
Dry Cargo Chartering	MBA(L&S)-309
Transportation and Distribution Mgmt.	MBA(L&S)-310
Stevedoring and port Operations	MBA(L&S)-311

Name of Subject	Code No.
Enterpreunship Development	MBA(L&S)-401

M.B.A. (Hospital Administration)

First Semester

Name of Subject	Code No.			
Principles & Practice; of Management	MBA-101			
Principles of Hospital Planning & Organization MBA(H.A.				
Accounting & Financial Analysis	MBA-103			
Organization Behavior	MBA-104			
Business Statistics	MBA-105			
Planning & Designing of Hospital Services	MBA(H.A.)-110			
Computer Application of Hospital Services	MBA(H.A.)-107			
Communication for Management	MBA-108			

Second semester

Name of Subject	Code No.	
Business Environment	MBA-201	
Business Laws	MBA-202	
Research Methodology	MBA-203	
Operations Research	MBA-204	
Organization & Mgmt. of Hospitals	MBA(HA)-209	
Quality in Health Services	MBA(HA)-210	
Support & Utility Services & Risk Mgmt.	MBA(HA)-211	
Managing Human Resources	MBA-208	

Third Semester

Name of Subject	Code No.
Supply Chain Management	MBA(H.A.)-301
Strategic Management	MBA(H.A.)-302

Management Information System	MBA(H.A.)-303				
Consumer Behavior & Marketing MBA(H.A.)-					
Communication					
Personal Growth & Training & Development	MBA(H.R.)-1				
Industrial Relations & Labor Enactments	MBA(H.R.)-2				
Essential Elements of Hospital Management	MBA(H.A.)-307				
Management of Hospital Services &	MBA(H.A.)-308				
Organization					

Name of Subject	Code No.
Enterpreunship Development	MBA-401
Corporate Governance Value & Ethics	MBA-402
Insurance & Risk Mgmt.	MBA-403
Team Building & Leadership	MBA-HR3
Negotiation & Counseling	MBA-HR4
Health System Mgmt.	MBA-HA-406
Hospital Engineering Services	MBA-HA-407

E-M.B.A. (Executive MBA)

First Semester

Name of Subject	Code No.
Business Economics	E-MBA-101
Marketing for manager	E-MBA-102
Accounting in decision making	E-MBA-103
Statistical methods for Management decision	E-MBA-104

Second Semester

Name of Subject	Code No.
Business Environment	E-MBA-201
Strategy Formulation	E-MBA-202
Managerial Finance	E-MBA-203
Strategic Analysis of MIS	E-MBA-204

M.COM.

First Semester

Name of Subject	Code No.		
Organizational Theory and Behavior	M.Com101		
Statistical Analysis	M.com102		
Economics Analysis	M.com103		
Accounting Theory and Practice	M.com104		

Second Semester

Name of Subject	Code No.
Financial Management	M.com201
Business Environment	M.com202
Quantitative Techniques for Business Decisions	M.com203
Marketing Management	M.com204

Third Semester

Name of Subject	Code No.
Strategic Management	M.com301
Management Accounting	M.com302
Elective I (Paper 1)	M.com303
Elective II (Paper 1)	M.com304

Name of Subject	Code No.
International Business	M.com401
Human Resource Management	M.com402
Elective I (Paper 2)	M.com403
Elective II (Paper 2)	M.com404

EXAMINATION SYSTEM

Courses	Semesters			External Examination	Overall passing marks required (Internal+
		1st Internal	2nd Internal	in each Sem.	External)
BBA	6	20	20	60	50%
B.Com	6	20	20	60	50%
B.Com (Hon.)	6	20	20	60	50%
MBA (Gen.)	4	20	20	60	50%
MBA (H.A.)	4	20	20	60	50%
MBA (L&S)	4	20	20	60	50%

- 1. Internal Assessment (40 Marks) is divided under two categories that is:
 - A. Best of two sessional will be considered as internal marks which is of 20 marks each.
 - B. The rest 20 marks is split under:
 - a.) 5 Marks for class presentation.
 - b.) 5 Marks for class attendance.
 - c.) 5 Marks for internal viva (in each semsester).
 - d.) 5 Marks for class conduct.

COURSE WISE FEE STRUCTURE, ELIGIBILITY & MODE OF ADMISSION

Courses	Eligibility	Duration	Mode of Admission	Annual Course fee	Caution money	Other onetime fee	Annual Miscellaneous fee
MBA(General)	45% in Graduation	2years	SUET	80000	5000	10000	10000
MBA-Hospital Administration	45% in Graduation	2years	SUET	80000	5000	10000	10000
MBA-Shipping & Logistic	45% in Graduation	2years	SUET	100000	5000	10000	12000
MBA-Executive	45% in Graduation	1year	SUET	60000	2500		
BBA	45% in 10+2	3years	Merit	14000	2000	6500	7500
B.Com. (Hon.)	60% in 10+2	3 years	Merit	15000	2000	4000	4100
B.com	45% in 10+2	3years	Merit	12000	2000	3000	4100
D.B.A(General)	45% in 10+2	1year	Merit	8000	2000	6500	5500
Ph.D- Management	55% marks In PG	2Yrs(Min.)	SUET	75000	10000	10000	
Ph.D- Commerce	55% marks In PG	2Yrs(Min.)	SUET	75000	10000	10000	